



Affinity Groups

Target Classes of Business

Affinity Groups

Associations:

- ✓ Physicians & Surgeons
- ✓ Orthodontists
- ✓ Accountants
- ✓ Dentists
- ✓ Engineers
- ✓ Lawyers
- ✓ Chemists
- ✓ Realtors
- ✓ Real estate appraisers
- ✓ Social workers
- ✓ Veterinarians
- ✓ Military

Union Groups:

- ✓ Civil service employees
- ✓ Retiree union groups
- ✓ Local government and Municipal employees

Highlighted Features

- Deep roots in the affinity business and specialization in designing, administering and marketing insurance programs for associations and unions.
- Pearl is also a managing general agent (MGA) and managing general underwriting (MGU) of professional liability products, selling both direct and through brokers. The Company has been delegated binding authority from a number of carriers.
- Pearl Synergy® Systems is a sophisticated, fully integrated sales, marketing, policy administration and customer relationship management (CRM) system used to manage all customer-facing operations including activity tracking, campaign management, task management and issue resolution.

Contact Us:

 **Shannon Warner | Chief Marketing & Strategy Officer, Pearl Companies, a division of One80 Intermediaries**
 e: shannon.warner@pearlcompanies.com
 p: 309-679-0172

Business Insurance Lines for Professionals

- ✓ Realtors
- ✓ Law firms
- ✓ Automotive repair shops
- ✓ Engineers
- ✓ Accountants
- ✓ Orthodontists
- ✓ Dentists
- ✓ Social workers
- ✓ Allied health professionals

Individuals:

- ✓ Personal Lines

Our Available Coverages:

Affinity Groups:

- ✓ Life
- ✓ Disability
- ✓ Accident
- ✓ Supplemental Health
- ✓ Dental
- ✓ Business Insurance
- ✓ Member Benefit Programs

Professional Liability Insurance Programs:

- ✓ Accountants
- ✓ Engineers
- ✓ Lawyers
- ✓ Orthodontist Malpractice
- ✓ Automotive Aftermarket Business Coverages
- ✓ Real Estate E&O

Personal Lines for Individuals:

- ✓ Auto
- ✓ Renters
- ✓ Homeowners
- ✓ Motorcycle
- ✓ Boat
- ✓ RV
- ✓ ATV/snowmobile
- ✓ Umbrella insurance

One80 Intermediaries is a highly focused wholesale brokerage and program manager providing specialized insurance solutions throughout the US and Canada. With expertise in marine, transportation, property, casualty, financial lines, medical stop loss, personal lines, travel/accident and health, life insurance and warranty coverage we provide in-house binding authority and access to market leading carriers on both sides of the Atlantic. One80 serves commercial companies, non-profits, public entities and individuals, and has access to all major insurance markets in the US, UK and Canada. One80 has offices in 40 locations nationwide including Boston, New York City, Chicago, Cleveland, Cincinnati, Miami, Atlanta, Houston, Dallas, San Antonio, Omaha, Mountain View, Philadelphia, San Diego, Seattle, Toronto, and Montreal.