

Account Information

1. Name of Insured (Firm Title): _____
2. Address (Main Office): _____
 City: _____ State: _____ Zip Code: _____
3. How long has applicant been in business: _____
4. What commodity is being carried?
 Boat Hauler Percentage of new boats hauled: _____ % Percentage of used boats hauled: _____ %
 Other cargo hauled Please list the type of cargo: _____
 Type of carrier: Common Carrier Contract Carrier Hauler of owned goods
5. How many years have you been in business? _____
 If less than 3 years, do you have five (5) or more years of prior experience? Yes No
 Please list your prior experience below: _____

General Information

6. Are overage, shortages and/or damage claims pending? Yes No
7. Limit of Liability per vehicle: \$ _____ Limit of Liability per disaster: \$ _____
8. Average value per boat or automobile hauled: \$ _____
9. Maximum number of Boats or Automobiles that can be hauled at any one time: _____
10. Types of Boats Hauled (Check all that apply):
 Fishing Boats Dinghy Boats Deck Boats Bowrider Boat
 Catamaran Boat Cuddy Cabin Boat Center Console Boat Trawler Boat Cabin Cruiser Boat Game Boat
 Motor Yacht Boat Runabout Boat Wakeboard/Ski Boat Jet Boat Banana Boat Lifeboat
 Pontoon Sedan Bridge Boat Sailboat Paddle Boat Airboat Jon Boat
11. Maximum Boat Length: _____ Maximum Boat Height: _____ Maximum Boat Width: _____
12. What is the percentage of the boats transferred by length?
 Under 26 Feet _____ % 35.1 to 42 Feet _____ % 50 Feet + _____ %
 26.1 to 35 Feet _____ % 42.1 to 50 Feet _____ %
13. Do you ever transport boats that require special permitting? Yes* No
 If Yes, please provide specific details: _____
14. Driver Hiring Practices:
 Do all of your drivers have 3+ years' experience hauling boats? Yes No
 Do all of your drivers have ongoing training on types of boats and securing practices? Yes No
 Do you require all your drivers to have a CDL? Yes* No
 - If yes, what is the minimum years of experience with a CDL? _____
 How often do you obtain a motor vehicle report for your drivers? _____
 How many employee drivers do you have? _____
 How many independent contractors do you have? _____
 - If hiring Independent contractors (please attach a copy of your Independent Contractor Agreement)
 Do you verify the Motor Carrier's Authority? Yes* No

- Do all Drivers utilize GPS? Yes No
- Are all drivers well versed to know the roads/marinas/boatyard maximum and minimum legal heights? Yes No
- How frequent are your safety meetings? _____
- Do you penalize drivers for late delivery? Yes No
- Do you provide incentive plans to your drivers? Yes No

15. Number of Trucks operated: _____ Number of Tractors operated: _____
 Number of Trailers operated: _____

16. Types of Trailers utilized for hauling: _____

17. Usual radius of haul (in miles): _____

18. Radius of Operations: ◦ 0-50 Miles _____% ◦ 51-150 Miles _____% ◦ 151-300 Miles _____% ◦ 301+ Miles _____%

19. Route Work: _____% Hotshot Work (Point to Point): _____%

20. Maximum radius of any one haul (in miles): _____

21. Are all routes pre-planned? Yes No

22. If an overnight trip, are all lots secured and well lit? Yes No

23. Largest Cities Entered: _____

24. Gross receipts (collected or uncollected) from trucking operations during the past twelve months: \$ _____

If gross receipts are under \$75,000 per hauling unit, explain why:

25. Do you utilize a contract for your deliveries and a Bill of Lading? Yes No

◦ Please attach a copy of your contract and/or bill of lading.

26. Do you or your drivers perform a boat survey prior to transport? Yes No

27. Do you or your drivers perform a boat survey at final destination? Yes No

28. Do you or your drivers maintain photos and signed copies of the survey in the file? Yes No

29. Do your drivers do all the securing of the boat prior to transport? Yes No

30. Do your drivers do any loading or unloading of the boat? Yes* No

◦ If yes, do they operate the cranes and/or hoists at pickup and destination points? Yes No

31. Do you provide the following checklist to your drivers and to the owners of the boat prior to transport? Yes No

All Water & Fuel Tanks Are Empty	All Drain Plugs have been removed from the hull	Verify there is NO water in the bilge
Disconnect all batteries	Remove Anchors from Deck	All Canvas Covers are Removed
All loose bolts have been removed or tightened	If a dinghy is on board – it has been well padded and not left on davits	All Eternal Accessories have been removed and packed and secured below the hull
All Hatches have been tied and or taped as well as Plexiglas	All Windows/Windshields have been latched and taped from the outside	Sailboats: All rigging, winches, wind indicators and lights have been removed
Lifelines, stanchions, bow and stern pulpits have been removed if they render the boat over height	Power Boats: All propellers, flags, masts, lights, outriggers antennas etc. have been removed	

32. Cargo Securement:

- Are all drivers/helpers trained on proper use of Tiedowns? Yes No
- Are all drivers/helpers advised of the Federal and or State Regulations for securing the loads? Yes No
- Do your drivers shrink wrap the boat? Yes No

33. Present Insurer: _____
 Insurer past three years: _____

34. Has any company cancelled or refused to issue any insurance or to continue insurance for you?.... Yes* No
 ◦ If Yes, give details: _____

35. State losses sustained during past 3 years (whether insured or otherwise) indicating CAUSE and AMOUNT OF EACH:

36. How often are trucks and trailers inspected? _____
 How often are trucks and trailers overhauled? _____

37. Is any State or Interstate Commerce Commission endorsement required? Yes* No
 ◦ Give Docket No.: _____

38. From what date is insurance required: _____

Please attach with submission the following items:

1. Prior experience – for 5 plus years, if in business less than 3 years
2. 3 years plus current year loss runs
 - Explanation of losses greater than \$50,000
3. If Applicable, current Independent Contractor Agreement
4. Copy of insured’s contract to transport and/or bill of lading

Fraud Statement

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime.

The applicant represents that the above statements and facts are true and that no material facts have been suppressed or misstated.

Applicant's Signature

Date

Print Name

Title

MTC Boat Hauler Application

High Value Supplement

1. How many deliveries are you doing annually for boats greater than \$1M in value? _____

2. How often are you transporting units greater than \$1M in value?

- 1-25% of the time Yes No
- 25.1-50% of the time Yes No
- 50.1-75% of the time Yes No
- 75.1-100% of the time Yes No

3. Please complete below the number of deliveries (estimated) per year by value:

# of deliveries	# of deliveries	# of deliveries
<input type="radio"/> \$1M – \$1.5M _____	<input type="radio"/> \$2.5M – \$3M _____	<input type="radio"/> \$4M – \$4.5M _____
<input type="radio"/> \$1.5 – \$2M _____	<input type="radio"/> \$3M – \$3.5M _____	<input type="radio"/> \$4.5 – \$5M _____
<input type="radio"/> \$2M – \$2.5M _____	<input type="radio"/> \$3.5M – \$4M _____	

4. For the deliveries for units with values greater than \$250,001 what is the typical radius of these deliveries (please put % below):

- 0 – 50 Miles _____ %
- 51 – 150 Miles _____ %
- 151 – 300 Miles _____ %
- Over 500 Miles _____ %
- Over 1000 Miles _____ %

5. What types of boats are you hauling that are greater than \$1M in value? _____

6. Please provide the breakout of the % of deliveries, based on who you contract with for these movements:

- Private Clients _____ %
- Manufacturers _____ %
- Marine Dealers _____ %
- Other (Please Describe): _____ %

7. Please fill in the percentage of the boats transferred by length that are greater than a \$1M value:

- Under 26 Feet _____ %
- 26.1 to 35 Feet _____ %
- 35.1 to 42 Feet _____ %
- 42.1 to 50 Feet _____ %
- Over 50 Feet _____ %

8. Do these boats require special permitting? Yes No

9. Is this work all Route work? Yes No

10. Is this work all "Hot Shot" work? Yes No

11. When transporting boats that are greater than \$1M in value, are the drivers accompanied by a helper to assist in managing the load? Yes* No

If yes, what is the minimum number years of experience required? _____

Do you require additional years of a Commercial Driver's License greater than 3 years? Yes No

12. What other safety precautions and/or requirements do you utilize for higher valued boats? (Please fill in on box below):

13. When transporting boats that are greater than \$250,000 in value, are the drivers utilized required to have more than 3 years' experience? Yes No

14. **Please provide a "sample" and process of your pre-planning for transport and safety checklist for review by underwriters**

